#### Spring 2021 MassMutual MA Consumer Spending & Saving Quarterly Index

The MassMutual Consumer Spending & Saving Index tracks financial outlooks and behaviors in a changing economic environment. It offers an in-depth snapshot of people's saving and spending behaviors and examines outlooks and attitudes being tapped to navigate the financial impacts of the pandemic and the changing state of the economy. The MassMutual MA Consumer Spending & Saving Index was conducted online from February 19 to March 1, 2021 by PSB Insights using a representative sample of 500 Massachusetts residents. Results are representative of age, gender, race, ethnicity and education.

To what extent do you agree with this statement? "This is the worst economic downturn I've ever seen."

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen X	Boomer
						Z/Mil		(57-75)
	Α	В	C	D	E	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
		_		_	_			
Strongly	342	173	133	52	81	57	38	32
agree	34%	35%	27%	23%	29%	26%	28%	26%
	CD	CD						
Somewhat	426	187	222	92	130	111	52	50
agree	43%	37%	44%	41%	47%	50%	39%	40%
					В	BD		
Somewhat	184	103	105	55	50	43	26	33
disagree	18%	21%	21%	24%	18%	19%	19%	27%
Strongly	48	37	40	26	14	10	18	9
disagree	5%	7%	8%	12%	5%	5%	13%	7%
			EF	AEF			AEF	

Are you more or less optimistic about your current financial situation compared to previous economic downturns (e.g. the crash of '87, the '91 downturn, the dot.com burst, the Great Recession in 2008-9)?

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
I'm more optimistic	305	147	164	85	79	71	46	42
about my financial	30%	29%	33%	38%	29%	32%	34%	34%
situation than in								
previous economic								
downturns								

		US	Boomer	MA	MA	MA	MA	MA	MA
		GP	OS	OS	Male	Female	Gen	Gen	Boomer
							Z/Mil	Χ	(57-75)
_		Α	В	U	D	E	F	G	Η
	I'm less optimistic	329	162	149	61	88	68	40	32
	about my financial	33%	32%	30%	27%	32%	31%	30%	26%
	situation than in								
	previous economic								
	downturns								
	I feel the same as I	366	191	187	79	108	82	48	50
	did in previous	37%	38%	37%	35%	39%	37%	36%	40%
	economic								
	downturns								

How have your previous experiences impacted the way you approach spending and saving? Please select all that apply.

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	E	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
I have a larger	256	133	148	76	72	52	47	47
I have a larger	236 26%	27%	30%	76 34%	72 26%	24%	35%	47 38%
"emergency fund" in case of	20%	21%	50% F	54% F	20%	24%	33%	AEF
severe market			ı	'				ALI
downturns								
Investing in the	146	71	51	24	27	30	6	11
stock market is	15%	14%	10%	11%	10%	14%	4%	9%
too risky for me	G	G	G			G		
I only save for my	109	48	46	25	21	25	10	11
retirement	11%	10%	9%	11%	8%	11%	7%	9%
I pay my bills and	543	333	325	144	181	136	82	94
credit cards on	54%	67%	65%	64%	66%	62%	61%	76%
time		Α	Α	Α	Α			ACDF
I have moved my	98	59	53	29	24	22	13	17
retirement/401K	10%	12%	11%	13%	9%	10%	10%	14%
savings into less								
risky investments				_		_		-
I'm investing more	148	39	84	52	32	52	17	12
in the stock	15%	8%	17%	23%	12%	24%	13%	10%
market	В	007	BE	ABCEGH	100	ABCEH	50	<u> </u>
I've eliminated	436	237	198	66	132	81	53	54
spending on non-	44%	47%	40%	29%	48%	37%	40%	44%
essential things	D	DF	D		CDF			D

	US	Boomer	MA	MA	MA	MA	MA	MA		
	GP	OS	OS	Male	Female	Gen	Gen	Boomer		
						Z/Mil	Χ	(57-75)		
	А	В	С	D	Е	F	G	Н		
Past market	130	59	71	43	28	32	13	23		
situations do no	t 13%	12%	14%	19%	10%	14%	10%	19%		
impact my savi	na		l E	BCEG				Е		
and spending										
habits										
I've kept workin	<b>g</b> 294	80	166	80	86	83	50	32		
or returned to	29%	16%	33%	36%	31%	38%	37%	26%		
work to earn an			В	В	В	В	В	-,-		
income				_			_			
Other	18	12	11	4	7	8	2	1		
	2%	2%	2%	2%	3%	4%	1%	1%		

gRANKING1\_SUMMARY\_Rank1 - Please rank the following answers based on what you wish you had done differently when it comes to your finances? (Showing % Selected '1')

	US	Boomer	MA	MA	MA	MA	MA	MA		
	GP	OS	OS	Male	Female	Gen	Gen	Boomer		
						Z/Mil	Χ	(57-75)		
	Α	В	$\cup$	D	Е	F	G	Н		
Base	1000	500	500	225	275	221	134	124		
	100%	100%	100%	100%	100%	100%	100%	100%		
Charde de cariño a cardio a for	141	112	78	28	50	26	18	28		
Started saving earlier for retirement	141	22%				26 12%	13%	28		
		ACDF	16%	12%	18% F			DF		
Waited to pull from 401k	39	9	13	9	4	6	2	5		
funds until full retirement	4%	2%	3%	4%	1%	3%	1%	4%		
age	20									
Spent more on	32	11	16	5	11	8	5	2		
experiences versus tangible purchases	3%	2%	3%	2%	4%	4%	4%	2%		
Spent more within my	85	42	43	20	23	18	18	7		
means	8%	8%	9%	9%	8%	8%	13%	6%		
in Gans	0,0	0,0	770	770	0,0	0,0	10/0	0,0		
Created an emergency	108	39	48	14	34	27	12	9		
fund	11%	8%	10%	6%	12%	12%	9%	7%		
						D				
Invested more in the	52	25	35	21	14	17	9	6		
stock market	5%	5%	7%	9%	5%	8%	7%	5%		
Invested less in the stock	20	4	7	1	6	4	1	1		
market	2%	1%	1%	.%	2%	2%	1%	1%		
Paid down debt sooner	86	41	49	23	26	21	12	16		
	9%	8%	10%	10%	9%	10%	9%	13%		

	US GP	Boomer OS	MA OS	MA Male	MA Female	MA Gen Z/Mil	MA Gen X	MA Boomer (57-75)
	Α	В	С	D	E	F	G	H
Waited to pay off debt	47 5%	16 3%	12 2%	7 3%	5 2%	5 2%	5 4%	1 1%
Paid my bills on time	139 14%	62 12%	61 12%	31 14%	30 11%	31 14%	19 14%	8 6%
Paid more attention to my credit score	70 7% BH	16 3%	25 5%	15 <i>7%</i> H	10 4%	20 9% BCEH	5 4%	0 0%
I have no regrets	164 16%	118 24% A	109 22% F	50 22%	59 21%	36 16%	26 19%	41 33% ACDEF
Other	17 2%	5 1%	4 1%	1 .%	3 1%	2 1%	2 1%	0 0%
Else	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

What financial lessons would you impart on younger generations, given your experiences? Please select all that apply.

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Start saving as	586	382	313	147	166	104	89	105
early as possible	59%	76%	63%	65%	60%	47%	66%	85%
for retirement	F	ACDEF	F	F	F		F	ACDEFG
Contribute the	354	257	192	98	94	57	55	73
max amount to	35%	51%	38%	44%	34%	26%	41%	59%
your 401k	F	ACEF	F	F	F		F	ACDEFG
Create an	586	338	322	141	181	128	93	89
emergency fund	59%	68%	64%	63%	66%	58%	69%	72%
		Α	F		F			Α
Live below your	460	303	218	91	127	80	68	59
means	46%	61%	44%	40%	46%	36%	51%	48%
	F	ACDEFH	F		F		F	
Don't take on too	292	202	152	74	78	51	43	54
big of a mortgage	29%	40%	30%	33%	28%	23%	32%	44%
		ACEF	F	F				ACEF
Avoid credit card	534	362	319	150	169	117	88	100
debt by paying off	53%	72%	64%	67%	61%	53%	66%	81%
bills monthly		ACEF	AF	AF	F		Α	ACDEFG

		US	Boomer	MA	MA	MA	MA	MA	MA
		GP	OS	OS	Male	Female	Gen	Gen	Boomer
							Z/Mil	Χ	(57-75)
_		Α	В	C	D	Е	F	G	Н
	Be disciplined	506	319	283	129	154	105	76	90
	about paying off	51%	64%	57%	57%	56%	48%	57%	73%
	loans/debts		AF	F	F	F			ACDEFG
	Focus on your	471	281	265	124	141	112	73	71
	finances – not that	47%	56%	53%	55%	51%	51%	54%	57%
	of your peers		Α						
	Spend money on	261	113	126	48	78	68	32	24
	experiences rather	26%	23%	25%	21%	28%	31%	24%	19%
	than tangible						D		
	purchases								
	Other	9	6	6	3	3	4	1	0
		1%	1%	1%	1%	1%	2%	1%	0%
	None of the above	52	18	27	13	14	18	5	3
		5%	4%	5%	6%	5%	8%	4%	2%

# How would you describe your current financial outlook?

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen X	Boomer
						Z/Mil		(57-75)
	Α	В	С	D	E	F	G	Н
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%
Very	211	87	91	53	38	47	18	24
optimistic	21%	17%	18%	24%	14%	21%	13%	19%
•	Ē		Ē	CEG		E		
Somewhat	484	269	282	125	157	122	75	73
optimistic	48%	54%	56%	56%	57%	55%	56%	59%
			Α					
Somewhat	221	108	100	38	62	40	33	22
pessimistic	22%	22%	20%	17%	23%	18%	25%	18%
Very	84	36	27	9	18	12	8	5
pessimistic	8%	7%	5%	4%	7%	5%	6%	4%

# What are you saving for? Please select all that apply.

	US	Boomer	MA	MA	MA	MA Gen	MA	MA
	GP	OS	OS	Male	Female	Z/Mil	Gen	Boomer
							Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Buying a	237	59	162	68	94	104	38	20
home/home	24%	12%	32%	30%	34%	47%	28%	16%
renovation	В		ABH	ВН	ABH	ABCDEGH	В	
Starting or growing	126	1	75	36	39	63	9	2
a family	13%	.%	15%	16%	14%	29%	7%	2%
	BH		BGH	BGH	BGH	ABCDEGH	В	
Material items	178	31	90	39	51	59	16	13
(technology,	18%	6%	18%	17%	19%	27%	12%	10%
clothes, etc.)	B	70	BH	В	B	ABCDEGH	00	10
New car	251	72	107	59	48	63	23	18
	25%	14%	21%	26%	17%	29%	17%	15%
M/ a al altra ar	BEH	7	В	BH	10	BCEH	2	0
Wedding	67 7%	7 1%	23 5%	13	10	19 9%	3 2%	0 0%
		1%		6%	4%	BCEH	Ζ%	0%
Vacation	BH	124	B	BH	93	79	4.4	40
Vacation	288 29%	25%	175 35%	82 36%	93 34%	36%	44 33%	48 39%
	29/0	25/0	33 /o B	B	34/o B	B	33/0	39/0 B
Well-being (e.g.	168	19	77	29	48	58	12	6
massage, facial,	17%	4%	15%	13%	17%	26%	9%	5%
gym equipment)	BH	7/0	BH	BH	BGH	ABCDEGH	7/0	370
Retirement	388	265	242	125	117	82	81	76
	39%	53%	48%	56%	43%	37%	60%	61%
	0,70	AEF	AEF	ACEF	, .	0,70	ACEF	ACEF
Rainy	463	228	221	91	130	92	62	55
day/emergency	46%	46%	44%	40%	47%	42%	46%	44%
fund								
Helping family	238	60	133	56	77	66	40	23
members/loved	24%	12%	27%	25%	28%	30%	30%	19%
ones (e.g., college	В		В	В	В	В	В	
tuition, buying a								
home, etc.)								
Other	47	31	15	7	8	3	5	5
	5%	6%	3%	3%	3%	1%	4%	4%
		F						

# Over the last quarter, have you needed to dip into savings? If so, how much have you taken from savings?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA
	GP	OS	OS	Male	Female	Z/Mil	Gen	Boomer
							Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Yes, I've taken	247	69	113	53	60	72	24	16
\$999 or less	25%	14%	23%	24%	22%	33%	18%	13%
from savings	ВН		ВН	ВН	В	BCDEGH		
Yes, I've taken	267	101	117	60	57	52	33	24
\$1,000 or more	27%	20%	23%	27%	21%	24%	25%	19%
from savings	В							
No, I haven't	486	330	270	112	158	97	77	84
dipped into	49%	66%	54%	50%	57%	44%	57%	68%
my savings		ACDF	F		AF			ACDF
account								

What has caused you to dip into your savings? Please select all that apply.

	US	Boomer	MA	MA	MA	MA	MA	MA		
	GP	OS	OS	Male	Female	Gen	Gen	Boomer		
						Z/Mil	Χ	(57-75)		
	Α	В	С	D	Е	F	G	Н		
Base	514	170	230	113	117	124	57	40		
	100%	100%	100%	100%	100%	100%	100%	100%		
Bills (e.g., credit	284	92	133	60	73	69	35	24		
card)	55%	54%	58%	53%	62%	56%	61%	60%		
							*	*		
Mortgage/Rent	142	38	52	30	22	34	8	9		
	28%	22%	23%	27%	19%	27%	14%	22%		
							*	*		
Paying off debt	159	34	67	34	33	47	12	6		
(e.g., student loans)	31%	20%	29%	30%	28%	38%	21%	15%		
	В					BCH	*	*		
Medical expenses	127	46	44	21	23	26	9	6		
	25%	27%	19%	19%	20%	21%	16%	15%		
							*	*		
Helping friends or	163	35	47	22	25	29	9	5		
family	32%	21%	20%	19%	21%	23%	16%	12%		
	ВC						*	*		
Material purchase	108	20	45	26	19	29	9	6		
(e.g., new	21%	12%	20%	23%	16%	23%	16%	15%		
TV/computer, new	В					В	*	*		
WFH set-up, etc.)										

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	E	F	G	Н
Other	33	17	17	8	9	3	10	4
	6%	10%	7%	7%	8%	2%	18%	10%
			F		F		ACF*	*

### Over the next three months, do you expect your spending to be...?

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	C	D	E	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
			_			_		
Higher than it has	119	20	37	17	20	21	11	4
been in the last three	12%	4%	7%	8%	7%	10%	8%	3%
months, due to	ВСН					В		
increase in or								
rebuilding of income	1.50	50	/0	00	40	00	1.4	
Higher than it has	152	52	63	23	40	38	14	9
been in the last three	15%	10%	13%	10%	15%	17%	10%	7%
months, due to new						CD		
expenses or								
financial obligations	501	222	000	100	1 / 1	110	00	
The same as it has	501	322	299	138	161	110	82	92
been over the last	50%	64%	60%	61%	59%	50%	61%	74%
three months	105	AF	AF	AF	F	20	10	ACDEF
Lower than it has	135	53	60	30	30	32	18	9
been in the last three	14%	11%	12%	13%	11%	14%	13%	7%
months, due to decline in income								
and/or uncertainty								
about the future								
Lower than it has	93	53	41	17	24	20	9	10
been in the last three	9%	11%	8%	8%	9%	20 9%	7%	8%
months, due to fewer	7/0	11/0	0/0	0/0	7/0	7/0	/ /0	0/0
spending obligations								

In what area(s) did you exceed your budget or planned expenses over the last three months? Please select all that apply.

	US GP	Boomer OS	MA OS	MA Male	MA Female	MA Gen Z/Mil	MA Gen	MA Boomer
	0.			771010	1 0111010		X	(57-75)
	Α	В	С	D	Е	F	G	H
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Groceries	403	155	192	77	115	89	56	40
	40%	31%	38%	34%	42%	40%	42%	32%
	В				В			
Home	164	28	74	35	39	44	17	13
Entertainment	16%	6%	15%	16%	14%	20%	13%	10%
(e.g. TV,	В		В	В	В	ВC	В	
streaming								
services, Apple								
music, etc.) Restaurants	222	61	96	43	53	58	20	17
(dining out or	22%	12%	76 19%	19%	19%	26%	15%	14%
ordering in)	B	12/0	B	17/0	B	BCEH	13/0	14/0
Outside the home	102	8	46	32	14	37	6	2
entertainment	10%	2%	9%	14%	5%	17%	4%	2%
(movies, plays,	BEH	2/0	BEH	BCEGH	В	ABCEGH	170	270
etc.)								
Real estate	67	9	38	24	14	19	10	7
	7%	2%	8%	11%	5%	9%	7%	6%
	В		В	В		В	В	
Mental health and	145	12	49	23	26	36	9	3
wellness	14%	2%	10%	10%	9%	16%	7%	2%
expenses (facials,	ВН		ВН	ВН	ВН	BCEGH		
massage,								
therapist, apps,								
etc.) Giving (helping	194	68	88	40	48	49	15	18
family members,	19%	14%	18%	18%	17%	22%	11%	15%
charitable	В	1470	1070	1070	1770	BG	1170	1370
donations, etc.)								
Travel/vacation	109	29	58	35	23	35	13	9
-	11%	6%	12%	16%	8%	16%	10%	7%
	В		BE	ВН		BE		
Other	50	39	25	10	15	9	8	7
	5%	8%	5%	4%	5%	4%	6%	6%
I did not exceed	273	236	161	75	86	45	49	58
my budget this	27%	47%	32%	33%	31%	20%	37%	47%
winter		ACDEF	F	F	F		F	ACDEF
								4

# How do you plan on changing your current financial management/savings plan over the next three months?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA				
	GP	OS	OS	Male	Female	Z/Mil	Gen	Boomer				
							Χ	(57-75)				
	Α	В	С	D	E	F	G	Н				
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%				
I plan to be more active with my	193 19% BH	39 8%	95 19% BEH	57 25% BCEGH	38 14% B	65 29% ABCEGH	20 15%	9 7%				
investments												
I plan to be more conservative	259 26% B	91 18%	130 26% BH	57 25%	73 27% B	77 35% ABCDEGH	29 22%	21 17%				
and focus on long-term planning												
I plan to make sure I'm more financially prepared for unexpected outcomes (e.g. insurance, emergency fund)	256 26%	139 28% D	109 22%	40 18%	69 25%	42 19%	36 27%	26 21%				
No change	284 28% F	223 <i>45%</i> ACDEF	160 32% F	70 31% F	90 33% F	37 1 <i>7</i> %	47 35% F	65 <i>5</i> 2% ACDEFG				
Other	8 1%	8 2%	6 1%	1 .%	5 2%	0 0%	2 1%	3 2%				

#### Since the start of the COVID-19 pandemic, how have your savings been impacted?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA
	GP	OS	OS	Male	Female	Z/Mil	Gen	Boomer
							Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
I have saved	134	66	87	55	32	37	25	24
over \$5,000	13%	13%	17%	24%	12%	17%	19%	19%
			Е	ABCEF				
I have saved	196	75	114	54	60	70	23	20
between	20%	15%	23%	24%	22%	32%	17%	16%
\$1,000 and			В	В		ABCEGH		
\$5,000								
I have saved	115	48	53	22	31	25	15	12
between \$500	12%	10%	11%	10%	11%	11%	11%	10%
and \$1,000								
I have saved	181	70	78	31	47	34	23	16
< \$500	18%	14%	16%	14%	17%	15%	17%	13%
My savings	374	241	168	63	105	55	48	52
have not	37%	48%	34%	28%	38%	25%	36%	42%
changed	DF	ACDEF	F		F			DF

#### Over the last three months, how much have you been able to save for your future?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA Boomer
	GP	OS	OS	Male	Female	Z/Mil	Gen X	(57-75)
	Α	В	С	D	E	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Under	493	242	202	72	130	79	62	48
\$500	49%	48%	40%	32%	47%	36%	46%	39%
	CDF	DF	D		CDF		D	
\$500 -	136	55	66	26	40	35	12	16
\$750	14%	11%	13%	12%	15%	16%	9%	13%
\$750 -	139	51	67	36	31	43	13	10
\$1,000	14%	10%	13%	16%	11%	19%	10%	8%
						BCEH		
\$1,000 -	90	43	53	26	27	29	9	14
\$1,500	9%	9%	11%	12%	10%	13%	7%	11%
More than	142	109	112	65	47	35	38	36
\$1,500	14%	22%	22%	29%	17%	16%	28%	29%
		Α	AEF	ACEF			AEF	AEF

#### What has caused you to save less than \$500?

	US	Boomer	MA	MA	MA	MA	MA	MA			
	GP	OS	OS	Male	Female	Gen	Gen	Boomer			
						Z/Mil	Χ	(57-75)			
	Α	В	C	Д	Е	F	G	Н			
Base	493	242	202	72	130	79	62	48			
	100%	100%	100%	100%	100%	100%	100%	100%			
I have not been	116	30	35	7	28	22	9	4			
able to save as I	24%	12%	17%	10%	22%	28%	15%	8%			
lost my job in the	BD			*		BCDH*	*	*			
pandemic											
I have not been	80	19	33	15	18	16	8	9			
able to save as my	16%	8%	16%	21%	14%	20%	13%	19%			
salary has	В		В	В*		В*	*	*			
decreased in the											
pandemic											
I have not been	80	47	43	11	32	16	19	5			
able to save due to	16%	19%	21%	15%	25%	20%	31%	10%			
family financial				*		*	A*	*			
obligations (e.g.,											
caring for relatives)	4.5	00	10		10			0			
I have not been	45	39	19	9	10	4	5	9			
able to save due to	9%	16%	9%	12% *	8%	5% *	8% *	19% *			
medical expenses	110	Α	4.4		0.5	-					
I typically don't	118	59	44	19	25	14	12	13			
save	24%	24%	22%	26% *	19%	18% *	19% *	27% *			
Other	54	48	28	11	17	7	9	8			
	11%	20%	14%	15%	13%	9%	15%	17%			
		A	, -	*	-,-	*	*	*			

How do you plan to readjust your savings and spending over the next three months as COVID-19 cases begin to decline?

		US	Boomer	MA	MA	MA	MA	MA	MA
		GP	OS	OS	Male	Female	Gen	Gen	Boomer
							Z/Mil	Χ	(57-75)
		Α	В	С	D	Е	F	G	Н
Во	ise	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%
	m saving more	312 31%	78 16%	143 29%	67 30%	76 28%	86 39%	38 28%	18 15%
for sp	rincreased ending in the ring	BH	10/0	BH	BH	BH	BCDEH	BH	1070

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	E	F	G	Н
I am saving the	496	301	267	117	150	103	68	83
same amount as l	50%	60%	53%	52%	55%	47%	51%	67%
normally do		AF	F					ACDEFG
I am not saving	192	121	90	41	49	32	28	23
more now to	19%	24%	18%	18%	18%	14%	21%	19%
prepare for future		F						
spending								

#### Have you made any unanticipated big purchases during the pandemic?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA Boomer
	GP	OS	OS	Male	Female	Z/Mil	Gen X	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%
Yes	322 32% B	114 23%	139 28%	70 31%	69 25%	77 35% BCEG	29 22%	29 23%
No	678 68%	386 77% AF	361 72% F	155 69%	206 <i>75%</i> F	144 65%	105 78% F	95 77%

#### What did you purchase? Please select all that apply.

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	322	114	139	70	69	77	29	29
	100%	100%	100%	100%	100%	100%	100%	100%
Pet	57	6	20	11	9	16	3	1
	18%	5%	14%	16%	13%	21%	10%	3%
	В			*	*	B*	**	**
Car	91	23	31	17	14	23	3	4
	28%	20%	22%	24%	20%	30%	10%	14%
				*	*	*	**	**
House	45	7	20	11	9	14	2	3
	14%	6%	14%	16%	13%	18%	7%	10%
				*	*	B*	**	**

		US	Boomer	MA	MA	MA	MA	MA	MA
		GP	OS	OS	Male	Female	Gen	Gen	Boomer
							Z/Mil	Χ	(57-75)
_		Α	В	U	D	Е	F	G	Η
	Home	147	55	63	30	33	25	18	19
	Improvements (e.g.,	46%	48%	45%	43%	48%	32%	62%	66%
	new refrigerator,			F	*	F*	*	**	**
	dishwasher, etc.)								
	Technology (e.g.,	115	21	45	25	20	31	9	5
	streaming services,	36%	18%	32%	36%	29%	40%	31%	17%
	TV, computer, etc.)	В			B*	*	B*	**	**
	Other	41	32	16	8	8	5	6	4
		13%	28%	12%	11%	12%	6%	21%	14%
			ACDEF		*	*	*	**	**

How has your financial situation shifted in the last few months, as we continue to experience the impacts of COVID-19?

	US GP	Boomer OS	MA OS	MA Male	MA Female	MA Gen	MA Gen X	MA Boom
	A	В	С	D	E	Z/Mil F	G	(57-7) H
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100
I'm not working right now	159	37	50	20	30	25	12	12
and/or facing a loss of income	16% BCD	7%	10%	9%	11%	11%	9%	109
I've retired	57 6%	90 18%	22 4%	13 6%	9 3%	3 1%	3 2%	109
I'm working part-time now	F 89	ACDEFG 27	F 45	F 19	26	29	9	CEF 6
<b>3 pa3</b> ion	9%	5%	9%	8%	9%	13% BC	7%	5%
I am balancing working	106	11	52	35	17	28	21	2
full-time and helping my	11%	2%	10%	16%	6%	13%	16%	2%
kids with remote learning	ВН		BEH	BCEH	В	BEH	BEH	
I'm helping loved ones financially (e.g., aging relatives, community)	143 14% BE	44 9%	53 11%	30 13%	23 8%	28 13%	13 10%	10 8%
I have adjusted my living	149	35	69	39	30	42	17	8
situation to keep costs down (e.g., moved in with family/loved ones, moved to a lower-cost area, etc.)	1 <i>5</i> % B	7%	14% BH	1 <i>7%</i> BH	11%	19% BCEH	13%	6%
I'm having trouble with	191	43	72	26	46	37	23	10
day-to-day expenses (e.g., rent, mortgage, bills)	19% BDH	9%	14% B	12%	17% BH	17% B	17% B	8%
My debt has increased	145 14%	50 1 <i>0</i> %	70 14%	31 14%	39 14%	39 18% B	17 13%	11 9%

		US GP	Boomer OS	MA OS	MA Male	MA Female	MA Gen Z/Mil	MA Gen X	MA Boomer (57-75)
-		Α	В	C	D	Е	F	G	Н
	I am spending less	374 37%	180 36%	174 35%	72 32%	102 37%	77 35%	43 32%	48 39%
	Hasn't shifted much or at	232	173	135	63	72	39	44	45
	all	23%	35% ACF	27% F	28% F	26% F	18%	33% F	36% ACF
	Other	9 1%	5 1%	9 2%	4 2%	5 2%	3 1%	2 1%	4 3%

# Are you helping family or loved ones financially since the pandemic began?

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen	Boomer
						Z/Mil	Χ	(57-75)
	Α	В	С	D	E	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Yes, I have given	235	114	103	56	47	43	25	29
family/loved ones	24%	23%	21%	25%	17%	19%	19%	23%
more than \$500								
Yes, but I have	163	53	78	36	42	43	21	12
given family/loved	16%	11%	16%	16%	15%	19%	16%	10%
ones less than	В					В		
\$500								
No, but my	75	18	50	23	27	34	10	4
family/loved ones	8%	4%	10%	10%	10%	15%	7%	3%
have given me	В		ВН	ВН	ВН	ABCEH		
more than \$500								
No, but my	73	11	32	10	22	20	4	7
family/loved ones	7%	2%	6%	4%	8%	9%	3%	6%
have given me	В		В		В	В		
less than \$500								
No, I am not	454	304	237	100	137	81	74	72
helping my loved	45%	61%	47%	44%	50%	37%	55%	58%
ones and they are		ACDEF	F		F		F	ACDF
not helping me								

#### Has your social media usage increased since the start of the pandemic?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA Boomer
	GP	OS	OS	Male	Female	Z/Mil	Gen X	(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%
Yes	552 55% BGH	182 36%	280 56% BDGH	110 49% BH	170 62% BCDGH	170 <i>77%</i> ABCDEGH	57 43%	46 37%
No	448 45%	318 64%	220 44%	115 51%	105 38%	51 23%	77 57%	78 63%
	F	ACDEF	EF	CEF	F		ACEF	ACDEF

#### How many more hours a week do you spend on social media, on average?

		US	Boomer	MA	MA	MA	MA Gen	MA	MA Boomer
		GP	OS	OS	Male	Female	Z/Mil	Gen X	(57-75)
		Α	В	С	D	E	F	G	Н
	Base	552 100%	182 100%	280 100%	110 100%	170 100%	170 100%	57 100%	46 100%
	1-3 hours	112 20%	58 32% A	76 27%	29 26%	47 28%	52 31% A	10 18% *	12 26% *
	3-5 hours	183 33%	46 25%	93 33%	30 27%	63 37%	53 31%	23 40% *	14 30% *
	5-7 hours	113 20%	23 13%	46 16%	14 13%	32 19%	27 16%	10 18% *	7 15% *
	7-10 hours	67 12%	24 13%	33 12%	17 15%	16 9%	19 11%	10 18% *	4 9% *
	More than 10 hours	77 14%	31 <i>17%</i> E	32 11% E	20 18% CE	12 7%	19 11%	4 7% *	9 20% E*

#### How have your online purchases change, if at all, compared to before COVID-19?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA
	GP	OS	OS	Male	Female	Z/Mil	Gen X	Boomer
								(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000 100%	500 100%	500 100%	225 100%	275 100%	221 100%	134 100%	124 100%
Purchasir	ng 94	46	33	17	16	17	7	6
lot less	9%	9%	7%	8%	6%	8%	5%	5%
Purchasir	•	44	62	30	32	44	9	6
less	16%	9%	12%	13%	12%	20%	7%	5%
	BGH		Н	Н	Н	BCEGH		
No chang		205	168	71	97	62	53	46
	39%	41%	34%	32%	35%	28%	40%	37%
	F	F						
Purchasir	•	177	176	80	96	74	42	52
more	27%	35%	35%	36%	35%	33%	31%	42%
		Α	Α					Α
Purchasir		28	61	27	34	24	23	14
lot more	8%	6%	12%	12%	12%	11%	17%	11%
			В	В	В		AB	

#### Do you regret any of your online purchases?

	US	Boomer	MA	MA	MA	MA Gen	MA	MA
	GP	OS	OS	Male	Female	Z/Mil	Gen X	Boomer
								(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
Yes	150	29	62	30	32	41	13	7
	15%	6%	12%	13%	12%	19%	10%	6%
	ВН		ВН	ВН	В	BCEH		
No	732	445	375	165	210	135	111	111
	73%	89%	75%	73%	76%	61%	83%	90%
	F	ACDEF	F	F	F		F	ACDEF
Somewhat	118	26	63	30	33	45	10	6
	12%	5%	13%	13%	12%	20%	7%	5%
	В		ВН	ВН	ВН	ABCDEGH		

# How has the new administration changed your outlook for your finances?

	US	Boomer	MA	MA	MA	MA	MA	MA
	GP	OS	OS	Male	Female	Gen	Gen X	Boomer
						Z/Mil		(57-75)
	Α	В	С	D	Е	F	G	Н
Base	1000	500	500	225	275	221	134	124
	100%	100%	100%	100%	100%	100%	100%	100%
I am more	417	181	215	96	119	98	55	54
optimistic	42%	36%	43%	43%	43%	44%	41%	44%
I am less	295	204	141	65	76	59	32	43
optimistic	30%	41%	28%	29%	28%	27%	24%	35%
		ACDEFG						
My outlook	288	115	144	64	80	64	47	27
has not	29%	23%	29%	28%	29%	29%	35%	22%
changed							В	