



FOR PLAN SPONSOR USE ONLY.



EMPLOYER

Simple. Better. Defined Benefit Solutions

Careful management of your Defined Benefit plan can be financially rewarding for you and your employees. They understand just how important it is to their overall retirement well being. You understand just how important it is to help them get ready to retire. You've made them a promise to deliver a retirement paycheck. Now you face the complexity of managing a healthy Defined Benefit plan. Choosing the right Defined Benefit plan provider helps you keep your promise to them while easing financial stress and uncertainty on your organization.

PLAN HEALTH FOR A DEFINED BENEFIT PLAN MEANS



Strong funding levels



Predictable results



Employee appreciation

Helping organizations and their financial officers deliver on promises

No matter what your goals are for your Defined Benefit plan, optimizing your plan comes down to contribution and investment strategies that work in tandem. Strategies that create financial results that meet your organization's specific needs and constraints. You need a Defined Benefit provider who will help you:

- Align your funding strategy with your investment policy.
- Find the right balance between return-seeking and liability-matching investment instruments.
- Manage risk through plan design, asset strategies and liability divestment.

- Achieve predictable and stable financial results year over year.
- Maximize employee appreciation for the retirement promises you've made.

A provider who understands you

In addition, you want a provider who understands the challenges you face. Today's public sector financial officer not only oversees fiscal responsibilities, they are charged with ensuring that long-term financial solutions are factored into today's complex budgets. MassMutual has been providing plans to government entities for more than 60 years. With a rare combination of strength and stability, you can stake your reputation on us.

MassMutual and your Advisor provide the right team to support you...

MassMutual's industry-leading services are designed to make the complex simpler through the right mix of expertise and passion. These services include:

- Integrated investment and risk management strategies.
- Sophisticated asset / liability management services, including Liability Driven Investment (LDI) strategies, designed to improve or protect funded status.
- Clear, proactive actuarial valuation and consulting services.
- Custom solutions tailored to your organization's unique retirement program goals.
- Actuarial and investment experts aligned with you and your Advisor to maximize your plan's health.
- De-risking strategies, including full and partial retiree buyout and plan termination services.
- High-touch support for employee education and communication.
- Seamless integration with your Defined Contribution plan.

...And the right scope of services to help produce a healthy Defined Benefit plan

	Bundled	Semi-Bundled	Core
Actuarial services	●		
Funding strategy	●		
Accounting reports	●		
Testing	●		
Participant recordkeeping	●	●	
Benefit calculations	●	●	
Participant website	●	●	
Participant statement	●	●	
Participant call center	●	●	
Investment management services	●	●	●
Plan Sponsor website	●	●	●
Financial reporting	●	●	●
Benefit payments	●	●	●
Retiree services	●	●	●

The first step to plan health is a good diagnosis.
Ask your Advisor for a customized pension analysis today.

FINANCIAL STABILITY

- 165+ years keeping promises
- Mutual ownership structure
- Excellent financial strength*
 - A.M. Best Company A++ (Superior)
 - Fitch Ratings A++ (Superior)
 - Moody's Aa2 (Excellent)
 - Standard & Poor's AA+ (Very Strong)

RISK MANAGEMENT EXPERTISE

- Asset liability management expertise
- Pension risk transfer solutions
- Flexible institutional investment platform

BROAD DEFINED BENEFIT EXPERTISE

- Committed to managing pensions for more than 65 years
- Ability to administer DB, DC and NQ plans
- Leading Defined Benefit provider serving well in excess of 1,000 plans

DEEP RETIREMENT BENEFIT EXPERIENCE

- More than 3,200 public sector plans
- Over \$17 billion assets under management**
- Top ten provider of government retirement plans nationally (U.S. Retirement Markets 2016 – Cerulli Associates)



MassMutual is proud to be recognized as a leading investment manager for winning four Asset Class Group Awards in three years (2013 – 2015). MassMutual Premier Funds and Select Funds feature portfolio management from some of the most highly regarded institutional, retail mutual fund and boutique firms in the industry. Our multi-managed fund families span a wide variety of investment approaches to help retirement plan sponsors pursue their retirement plan goals. For more information, visit MassMutual.com.

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100% U.S. – based call centers. One call resolution with cobrowsing technology. Licensed & trained reps



Nationally located regional teams support Advisors, Sponsors, and Plan Participants



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** As of 1/1/17

*** ContactCenterWorld, 2015

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