### MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATUTORY FINANCIAL STATEMENTS

As of September 30, 2019 and December 31, 2018 and for the nine months ended September 30, 2019 and 2018

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# MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATUTORY STATEMENTS OF FINANCIAL POSITION (UNAUDITED)

	Sep	otember 30, 2019	Dec	cember 31, 2018		
		(\$ In N	Millions)			
Assets:						
Bonds	\$	104,512	\$	101,504		
Preferred stocks		770		770		
Common stocks – subsidiaries and affiliates		15,230		10,701		
Common stocks – unaffiliated		1,187		503		
Mortgage loans		26,858		24,548		
Policy loans		14,806		14,119		
Real estate		338		488		
Partnerships and limited liability companies		9,212		8,767		
Derivatives		17,408		9,076		
Cash, cash equivalents and short-term investments		5,549		4,733		
Other invested assets		1,647		1,153		
Total invested assets		197,517		176,362		
Investment income due and accrued		2,677		3,118		
Federal income taxes		272		627		
Deferred income taxes		897		1,006		
Other than invested assets		3,377		3,297		
Total assets excluding separate accounts		204,740		184,410		
Separate account assets		75,485		70,431		
Total assets	\$	280,225	\$	254,841		
Liabilities and Cumber						
Liabilities and Surplus: Policyholders' reserves	\$	131,187	\$	126,099		
	Ф		Ф			
Liabilities for deposit-type contracts  Contract claims and other handits		15,392 537		14,475 499		
Contract claims and other benefits						
Policyholders' dividends		1,767		1,713		
General expenses due or accrued		1,007		1,095		
Asset valuation reserve		5,190		3,413		
Repurchase agreements		3,912		5,001		
Commercial paper		250		250		
Collateral		3,847		3,018		
Derivatives		12,930		5,296		
Funds held under coinsurance		4,203		4,099		
Other liabilities		5,281		3,842		
Total liabilities excluding separate accounts		185,503		168,800		
Separate account liabilities		75,485		70,431		
Total liabilities		260,988		239,231		
Surplus		19,237		15,610		
Total liabilities and surplus	\$	280,225	\$	254,841		

# MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATUTORY STATEMENTS OF OPERATIONS (UNAUDITED)

Nine Months Ended September 30,

		2019	2018				
		(\$ In N	Iillions	)			
Revenue:							
Premium income	\$	16,718	\$	16,976			
Net investment income		5,583		5,539			
Fees and other income		1,083		817			
Total revenue		23,384		23,332			
Benefits and expenses:							
Policyholders' benefits		19,220		16,396			
Change in policyholders' reserves		1,197		3,855			
Change in group annuity reserves assumed		(1,004)		(1,007)			
General insurance expenses		1,797		1,835			
Commissions		806		804			
State taxes, licenses and fees		213		194			
Total benefits and expenses	· ·	22,229		22,077			
Net gain from operations before dividends and	· ·						
federal income taxes		1,155		1,255			
Dividends to policyholders		1,237		1,145			
Net (loss) gain from operations before federal income taxes		(82)		110			
Federal income tax (benefit) expense		(62)		37			
Net (loss) gain from operations		(20)		73			
Net realized capital gains (losses)		127		(1,288)			
Net income (loss)	\$	107	\$	(1,215)			

# MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATUTORY STATEMENTS OF CHANGES IN SURPLUS (UNAUDITED)

	Nine Mon	ths Ended
	Septen	mber 30,
	2019	2018
	(\$ In M	illions)
Surplus, beginning of year	\$ 15,610	\$ 15,705
Decrease due to:	Ψ 13,010	ψ 15,705
Net income (loss)	107	(1,215)
Change in net unrealized capital gains (losses), net of tax	5,140	311
Change in net unrealized foreign exchange capital		
(losses) gains, net of tax	(483)	(400)
Change in other net deferred income taxes	(72)	290
Change in nonadmitted assets	786	(381)
Change in asset valuation reserve	(1,777)	486
Prior period adjustments	(57)	(48)
Other	(17)	(26)
Net increase (decrease)	3,627	(983)
Surplus, end of period	\$ 19,237	\$ 14,722

# MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY AND SUBSIDIARIES CONDENSED CONSOLIDATED STATUTORY STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine Mon Septem 2019 (\$ In M	2018
Cash from operations:	(ψ ΙΠ 17)	illions)
Premium and other income collected	\$ 17,184	\$ 18,130
Net investment income	6,619	5,177
Benefit payments	(19,135)	(16,601)
Net transfers from separate accounts	3,837	1,274
Net receipts from group annuity reserves assumed	1,004	1,007
Commissions and other expenses	(2,909)	(2,990)
Dividends paid to policyholders	(1,183)	(1,112)
Federal and foreign income taxes recovered	318	196
Net cash from operations	5,735	5,081
Cash from investments:		
Proceeds from investments sold, matured or repaid:		
Bonds	17,355	13,708
Preferred and common stocks – unaffiliated	758	495
Common stocks – affiliated	1	917
Mortgage loans	1,845	2,180
Real estate	191	276
Partnerships and limited liability companies	690	1,694
Derivatives	1,292	267
Other	(437)	(612)
Total investment proceeds	21,695	18,925
Cost of investments acquired:		
Bonds	(20,184)	(20,383)
Preferred and common stocks – unaffiliated	(1,429)	(274)
Common stocks – affiliated	(148)	(541)
Mortgage loans	(4,302)	(3,040)
Real estate	(78)	(19)
Partnerships and limited liability companies	(925)	(1,416)
Derivatives	(263)	(617)
Other	107	432
Total investments acquired	(27,222)	(25,858)
Net increase in policy loans	(687)	$\frac{(726)}{}$
Net cash from investing activities	(6,214)	(7,659)
Cash from financing and miscellaneous sources:	(0,211)	(1,00)
Net withdrawals on deposit-type contracts	(345)	(248)
Change in repurchase agreements	(1,089)	629
Change in collateral	1,061	(715)
Other cash provided	1,668	705
Net cash from financing and miscellaneous sources	1,295	371
Net change in cash, cash equivalents and short-term investments	816	(2,207)
Cash, cash equivalents and short-term investments:	010	(=,= = / )
Beginning of year	4,733	3,939
End of period	\$ 5,549	\$ 1,732
r- r	<del>+ 2,212</del>	7 1,732

### 1. Nature of operations

Massachusetts Mutual Life Insurance Company (MassMutual), a mutual life insurance company domiciled in the Commonwealth of Massachusetts, and its domestic life insurance subsidiaries domiciled in the State of Connecticut (collectively, the Company), provide individual and group life insurance, disability insurance, individual and group annuities and guaranteed interest contracts (GIC) to individual and institutional customers in all 50 states of the United States of America (U.S.), the District of Columbia and Puerto Rico. Products and services are offered primarily through the Company's MassMutual Financial Advisors (MMFA), Direct to Consumer (DTC), Institutional Solutions (IS) and Workplace Solutions (WS) distribution channels.

MMFA is a sales force that includes financial advisors that operate in the U.S. MMFA sells individual life, individual annuities and disability insurance. The Company's DTC distribution channel sells individual life and supplemental health insurance primarily through direct response television advertising, digital media, search engine optimization and search engine marketing. The Company's IS distribution channel sells group annuities, group life and GIC primarily through retirement advisory firms, actuarial consulting firms, investment banks, insurance benefit advisors and investment management companies. The Company's WS distribution channel sells group life insurance and annuity products as well as individual life insurance, critical illness and long term care products distributed through investment advisors.

### 2. Summary of significant accounting policies

#### a. Basis of presentation

These condensed consolidated statutory financial statements include MassMutual and its wholly-owned U.S. domiciled life insurance subsidiary C.M. Life Insurance Company (C.M. Life), and C.M. Life's wholly-owned U.S. domiciled life insurance subsidiary, MML Bay State Life Insurance Company. All intercompany transactions and balances for these consolidated entities have been eliminated. Other subsidiaries and affiliates are accounted for under the equity method in accordance with statutory accounting practices. Statutory financial statements filed with regulatory authorities are not presented on a consolidated basis.

The condensed consolidated statutory financial statements have been prepared in conformity with the statutory accounting practices of the National Association of Insurance Commissioners (NAIC) and the accounting practices prescribed or permitted by the Commonwealth of Massachusetts Division of Insurance (the Division); and for the wholly-owned U.S. domiciled life insurance subsidiaries, the State of Connecticut Insurance Department.

The condensed consolidated statutory financial statements and notes as of September 30, 2019 and December 31, 2018 and for the nine months ended September 30, 2019 and 2018 are unaudited. These condensed consolidated statutory financial statements, in the opinion of management, reflect the fair presentation of the financial position, results of operations, changes in surplus and cash flows for the interim periods. These condensed consolidated statutory financial statements and notes should be read in conjunction with the consolidated statutory financial statements as these condensed consolidated statutory financial statements disclose only significant changes from yearend 2018. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year. The Condensed Consolidated Statutory Statements of Financial Position as of December 31, 2018 have been derived from the audited consolidated financial statements at that date, but do not include all of the information and footnotes required by statutory accounting practices for complete financial statements.

For the full description of accounting policies, see *Note 2*. "Summary of significant accounting policies" of Notes to Consolidated Statutory Financial Statements included in the Company's 2018 audited consolidated yearend financial statements.

#### b. Common stocks - subsidiaries and affiliates

Common stocks of unconsolidated subsidiaries, primarily MassMutual Holding LLC (MMHLLC), are accounted for using the statutory equity method. The Company accounts for the value of MMHLLC at its underlying U.S. generally accepted accounting principles (U.S. GAAP) equity value, adjusted by a portion of its noncontrolling interests (NCI) after consideration of MMHLLC's fair value and the Company's capital levels. The Division has affirmed the statutory recognition of the Company's application of the NCI guidelines in MMHLLC's statutory carrying value. However, the Company has limited this recognition to \$3,724 million as of September 30, 2019 and \$2,749 million as of December 31, 2018. Operating results, less dividends declared, for MMHLLC are reflected as net unrealized capital gains (losses) in the Consolidated Statutory Statements of Changes in Surplus. Dividends declared from MMHLLC are recorded in net investment income when declared and are limited to MMHLLC's U.S. GAAP retained earnings. The cost basis of common stocks – subsidiaries and affiliates is adjusted for impairments deemed to be other than temporary.

MassMutual International LLC (MMI) was classified as common stocks – subsidiaries and affiliates as of December 31, 2017 and as partnerships and LLCs as of December 31, 2018. MMI was accounted for using the statutory equity method in both years. Prior to December 31, 2018, the Company accounted for the value of MMI at its underlying U.S. GAAP equity value adjusted to remove certain nonadmitted and intangible assets. Beginning on December 31, 2018, the value of MMI is recorded at its underlying U.S. GAAP equity value. The change in the value of MMI is reflected as net unrealized capital gains (losses) in the Consolidated Statutory Statements of Changes in Surplus.

Refer to *Note 5b. "Common stocks – subsidiaries and affiliates"* for further information on the valuation of MMHLLC and MMI.

#### 3. New accounting standards

#### Adoption of new accounting standards

In June 2016, the NAIC adopted modifications to Statements of Statutory Accounting Principles (SSAP) No. 51R, *Life Contracts*, to incorporate references to the Valuation Manual and to facilitate the implementation of principles-based reserving (PBR), which were effective on January 1, 2017. The adoption of PBR only applies to new life insurance policies issued after January 1, 2017, however the Company plans to adopt these revisions to SSAP No. 51R using the 3-year phased in approach by no later than January 1, 2020. The Company currently uses formulas and assumptions to determine reserves as prescribed by state laws and regulations. Under PBR, the Company will be required to hold the higher of (a) the reserve using prescribed factors and (b) the PBR reserve which considers a wide range of future economic conditions, computed using justified company experience factors, such as mortality, policyholder behavior and expenses. The modifications are not expected to have a material effect on the Company's total life reserves and surplus in the consolidated financial statements.

In October 2018, the NAIC issued modifications to SSAP No. 86, *Derivatives*, effective January 1, 2019. This guidance permits the use of the Overnight Index Swap (OIS) rate based on Secured Overnight Financing Rate as a U.S. benchmark interest rate for hedge accounting purposes under ASC Topic 815 in addition to the U.S. Treasury rate, the LIBOR swap rate, the OIS rate based on the Fed Funds Effective Rate, and the SIFMA Municipal Swap Rate. The Company has not elected to apply hedge accounting, therefore adoption of this guidance did not have an impact on the Company's consolidated financial statements.

In November 2018, the NAIC issued SSAP No. 30R, *Unaffiliated Common Stock*, effective January 1, 2019. These clarifications applies to unaffiliated common stock including Securities Exchange Commission registered investment companies, such as closed-end mutual funds and unit investments trusts. The modification also includes public stock warrants, while nonpublic stock warrants would be classified as derivative instruments. The modifications did not have a material effect on the Company's consolidated financial statements.

In April 2019, the NAIC adopted modifications to SSAP No. 16R, *Electronic Data Processing Equipment and Software*, effective January 1, 2020, the Company elected to early adopt effective April 1, 2019. This guidance aligns and clarifies the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract, with the requirement for capitalizing implementation costs incurred to develop or obtain internal-use

software. Costs for implementation activities in the application development stage is capitalized, depending on the nature of the costs and would be nonadmitted, while costs incurred during preliminary project or post implementation stages are expensed as incurred. The amendments also require the entity to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the lesser of the expected term of the hosting arrangement or five years. The Company adopted this guidance on a prospective basis and the adoption did not have a significant impact to its financial statements.

#### Future adoption of new accounting standards

In November 2018, the NAIC adopted modifications to the liquidity risk disclosure requirements of SSAP No. 51R, *Life Contracts*, No. 52, *Deposit-Type Contracts*, and No. 61R, *Life, Deposit-Type and Accident and Health Reinsurance*, effective December 31, 2019. The modifications will require the Company to provide additional liquidity risk information such as current surrender charges, amount of account value, cash value and reserves breakouts by withdrawal characteristics for certain general and separate account products and groups of products. Additionally, a reconciliation of amounts of total reserves disclosed to the applicable annual statement exhibits, and the corresponding financial statement line items will be required. The Company is currently evaluating the impact of the modifications to the liquidity risk disclosures in its financial statements.

In November 2018, the NAIC issued SSAP No. 108, Derivatives Hedging Variable Annuity Guarantees, to provide special accounting guidance for limited derivatives hedging variable annuity guarantee benefits that are subject to fluctuations from interest rates, effective January 1, 2020 with early adoption permitted as of January 1, 2019. This modification applies to variable annuity contracts and other contracts involving certain guaranteed benefits that are valued under principles-based reserving. This modification permits an insurer to use macro-hedging by designating as the host contract, an entire book of business or subsection consisting of interest sensitive variable annuity guarantee benefits, in a fair value hedge. The Company is required to record at fair value the interest rate sensitive variable annuity guarantee (that is, the hedged item) and the related derivative hedging instrument. Changes in the fair value of the derivatives attributable to the hedged item are recorded in realized gains and losses to offset the changes in the fair value of the hedged item. The excess or deficiency of the change in fair value of the derivative compared to the change in the fair value of the hedged item should be recorded as an admitted deferred asset or deferred liability, and amortized through realized capital gains and losses over the remaining term of the interest rate sensitive variable annuity, not to exceed 10 years. The Company is also required to record a special surplus allocation of an amount equal to the deferred asset and deferred liability from unassigned surplus. Changes in the fair value of the derivative that is not attributable to the hedge risk should be recorded in unrealized gains and losses. The Company will be required to disclose information about the derivative and related hedged items. The Company is currently evaluating this guidance to determine the potential impact on its financial statements.

In April 2019, the NAIC adopted modifications to SSAP Nos. 26R, *Bonds*, 43R, *Loan-Backed and Structured Securities*, and 86, *Derivatives*, reclassifying structured notes as specifically defined that expose the investor to the risk of principal loss as derivative instruments, effective December 31, 2019. These types of structured notes where there is an embedded derivative wrapped by a bond include underlying risks that are not linked to the issuer's credit. Structured notes are currently reported as long-term bonds valued at amortized cost; while as derivative instruments, structured notes would be carried at fair value. The Company is currently evaluating this guidance to determine potential impact on its financial statements, but anticipates minimal impact.

### 4. Fair value of financial instruments

The following presents a summary of the carrying values and fair values of the Company's financial instruments:

	September 30, 2019											
	Carrying Fair											
		Value		Value	I	Level 1	I	Level 2	Level 3			
					(In	Millions)	)					
Financial assets:			_									
Bonds:												
U. S. government and agencies	\$	4,396	\$	5,102	\$	-	\$	5,102	\$ -			
All other governments		1,580		1,757		-		1,688	69			
States, territories and possessions		580		648		-		648	-			
Political subdivisions		555		621		-		621	-			
Special revenue		5,917		6,835		-		6,825	10			
Industrial and miscellaneous		85,157		91,499		10		51,883	39,606			
Parent, subsidiaries and affiliates		6,327		6,507		-		441	6,066			
Preferred stocks		770		798		32		-	766			
Common stocks - subsidiaries and affiliates		289		289		174		-	115			
Common stocks - unaffiliated		1,187		1,187		935		-	252			
Mortgage loans - commercial		24,344		25,632		-		-	25,632			
Mortgage loans - residential		2,514		2,513		_		_	2,513			
Derivatives:												
Interest rate swaps		14,941		17,252		_		17,252	_			
Options		774		774		59		715	_			
Currency swaps		1,558		1,558		_		1,558	_			
Forward contracts		98		98		_		98	_			
Credit default swaps		22		22		_		22	_			
Financial futures		15		15		15		_	_			
Cash, cash equivalents and												
short-term investments		5,549		5,549		_		5,549	_			
Separate account assets		75,485		75,531		48,848		25,679	1,004			
Financial liabilities:		70,100		, 0,001		.0,0.0		20,0//	1,00			
Guaranteed interest contracts		9,769		9,912		_		_	9,912			
Group annuity contracts and other deposits		17,511		18,121		_		_	18,121			
Individual annuity contracts		11,459		13,687		_		_	13,687			
Supplementary contracts		1,274		1,276		_		_	1,276			
Repurchase agreements		3,912		3,912		_		3,912	1,270			
Commercial paper		250		250		_		250				
Derivatives:		230		250				250				
Interest rate swaps		12,707		13,771		_		13,771	_			
•		8		8		2		6	_			
Options Currency swaps		103		103		_		103	-			
Forward contracts		22		22		_		22	-			
		90		90		90		-	-			
Financial futures		90		90		90		-	-			

 $Common\ stocks-subsidiaries\ and\ affiliates\ do\ not\ include\ unconsolidated\ subsidiaries,\ which\ had\ statutory\ carrying\ values\ of\ \$14,941\ million.$ 

	December 31, 2018										
	(	Carrying		Fair							
		Value		Value	I	evel 1	I	Level 2	Level 3		
					(In	Millions)	)				
Financial assets:											
Bonds:											
U. S. government and agencies	\$	6,167	\$	6,507	\$	-	\$	6,507	\$ -		
All other governments		1,488		1,483		-		1,416	67		
States, territories and possessions		643		678		-		678	-		
Political subdivisions		565		590		-		590	-		
Special revenue		6,045		6,549		-		6,540	9		
Industrial and miscellaneous		78,818		78,244		10		44,627	33,607		
Parent, subsidiaries and affiliates		7,778		7,827		-		1,202	6,625		
Preferred stocks		770		759		29		-	730		
Common stocks - subsidiaries and affiliates		409		409		244		-	165		
Common stocks - unaffiliated		503		503		195		-	308		
Mortgage loans - commercial		23,169		23,623		-		-	23,623		
Mortgage loans - residential		1,379		1,316		-		-	1,316		
Derivatives:											
Interest rate swaps		6,879		7,108		-		7,108	_		
Options		925		925		_		925	-		
Currency swaps		879		879		_		879	-		
Interest rate caps and floors		18		18		_		18	-		
Forward contracts		109		116		_		116	-		
Credit default swaps		18		6		_		6	_		
Financial futures		248		248		_		248	-		
Cash, cash equivalents and											
short-term investments		4,733		4,733		244		4,489	_		
Separate account assets		70,431		70,419		43,868		25,988	563		
Financial liabilities:		,		,		,		,			
Guaranteed interest contracts		8,825		8,729		_		_	8,729		
Group annuity contracts and other deposits		17,863		17,951		_		_	17,951		
Individual annuity contracts		11,129		12,240		_		_	12,240		
Supplementary contracts		1,284		1,286		_		_	1,286		
Repurchase agreements		5,001		5,001		_		5,001	-		
Commercial paper		250		250		_		250	_		
Derivatives:											
Interest rate swaps		5,022		5,486		_		5,486	_		
Options		5		5		_		5	_		
Currency swaps		239		239		_		239	_		
Forward contracts		13		29		_		29	_		
Credit default swaps		2		2		_		2	_		
Financial futures		15		15		_		15	_		
i munciui iutures		13		1.5				13			

 $Common\ stocks\ -\ subsidiaries\ and\ affiliates\ do\ not\ include\ unconsolidated\ subsidiaries,\ which\ had\ statutory\ carrying\ values\ of\ \$10,292\ million.$ 

The use of different assumptions or valuation methodologies may have a material impact on the estimated fair value amounts.

The following presents the Company's fair value hierarchy for assets and liabilities that are carried at fair value:

	September 30, 2019											
	L	evel 1	]	Level 2	I	Level 3		Total				
				(In M	Iilli	ons)						
Financial assets:												
Bonds:												
Industrial and miscellaneous	\$	10	\$	210	\$	71	\$	291				
Preferred stocks		-		-		12		12				
Common stocks - subsidiaries and affiliates		174		-		115		289				
Common stocks - unaffiliated		934		-		252		1,186				
Derivatives:												
Interest rate swaps		-		14,941		-		14,941				
Options		59		715		-		774				
Currency swaps		-		1,558		-		1,558				
Forward contracts		_		99		-		99				
Financial futures		15		-		-		15				
Separate account assets		48,848		24,506		992		74,346				
Total financial assets carried												
at fair value	\$	50,040	\$	42,029	\$	1,442	\$	93,511				
Financial liabilities:												
Derivatives:												
Interest rate swaps	\$	-	\$	12,708	\$	-	\$	12,708				
Options		2		4		-		6				
Currency swaps		_		103		-		103				
Forward contracts		-		22		-		22				
Financial futures		90		-		-		90				
Total financial liabilities carried	-											
at fair value	\$	92	\$	12,837	\$	-	\$	12,929				

The Company does not have any financial instruments that were carried at NAV as a practical expedient.

The following presents the Company's fair value hierarchy for assets and liabilities that are carried at fair value:

December 31, 2018											
Le	vel 1	evel 3		Total							
			(In M	illio	ns)						
							_				
\$	-	\$	1	\$	-	\$	1				
	10		30		68		108				
	-		84		72		156				
	244		-		165		409				
	195		-		308		503				
	-		6,879		-		6,879				
	-		925		-		925				
	-		879		-		879				
	-		18		-		18				
	-		109		-		109				
	-		248		-		248				
43	3,868		24,890		551		69,309				
\$ 44	4,317	\$	34,063	\$	1,164	\$	79,544				
\$	-	\$	5,022	\$	-	\$	5,022				
	-		5		-		5				
	-		239		-		239				
	_		13		_		13				
	_		15		_		15				
\$	-	\$	5,294	\$	-	\$	5,294				
	\$ \$ 44 \$ 44	10 - 244 195 - - - - 43,868 \$ 44,317 \$ - - -	Level 1	Level 1   Level 2   (In M       \$	Level 1   Level 2   I   (In Million   In M	Level 1         Level 2         Level 3           (In Millions)           \$ -         \$ 1         \$ -           10         30         68           -         84         72           244         -         165           195         -         308           -         6,879         -           -         925         -           -         879         -           -         109         -           -         248         -           43,868         24,890         551           \$ 44,317         \$ 34,063         \$ 1,164           \$ -         5,022         \$ -           -         239         -           -         13         -           -         15         -	Level 1         Level 2         Level 3           (In Millions)           \$ - \$ 1 \$ - \$           10 30 68           - 84 72           244 - 165           195 - 308           - 6,879 925 925 879 - 18 - 18 - 109 - 18 - 109 - 18 - 18 - 18 - 18 - 18 - 18 - 18 - 1				

The Company reviews the fair value hierarchy classifications each reporting period. Changes in the observability of the valuation attributes and the level of market activity may result in a reclassification of certain financial assets or liabilities between fair value hierarchy classifications. Such reclassifications are reported as transfers between levels in the beginning fair value for the reporting period in which the changes occur.

	I	Balance as of					Transfers						alance as of									
		1/1/19		ome		ırplus	Pur	chases	Issu	uances		Sales	Se	ttlements		In		Out	C	Other		0/30/19
								(In Millions)														
Financial assets:																						
Bonds:																						
Industrial and miscellaneous	\$	68	\$	(2)	\$	(2)	\$	-	\$	1	9	-	\$	(5)	\$	2	\$	-	\$	9	\$	71
Parent, subsidiaries,																						
and affiliates		72		-		-		-		-		-		-		-		(8)		(64)	1	-
Preferred stocks		-		-		-		2		-		-		-		-		-		10		12
Common stocks - subsidiaries																						
and affiliates		165		1		(47)		1		-		-		(5)		-		-		-		115
Common stocks - unaffiliated		308		11		(9)		4		-		(60)	)	(2)		-		-		-		252
Separate account assets		551		29		-		807		-		(395)	)	-		-		-		-		992
Total financial assets	\$	1,164	\$	39	\$	(58)	\$	814	\$	1	9	(455)	\$	(12)	\$	2	\$	(8)	\$	(45)	\$	1,442

Other transfers include assets that are either no longer carried at fair value, or have just begun to be carried at fair value, such as assets with no level changes but a change in the lower of cost or market carrying basis. Industrial and miscellaneous bonds in other contain assets that are now carried at fair value due to ratings changes and assets are no longer carried at fair value where the fair value is now higher than the book value.

Gains

Losses

		Balance as of		as of		as of		as of		as of		as of		as of		as of		as of	as of		as of		as of		as of		sses) Net		ains) in									Transfers					a	lance s of
	1	1/1/18	Inc	ome	Sui	rplus	Purc	hases	Issu	ances	5	Sales	Set	tlements	In		Out	О	ther	12/	31/18																							
					(In Millions)																																							
Financial assets:																																												
Bonds:																																												
Industrial and miscellaneous	\$	57	\$	(4)	\$	(6)	\$	-	\$	1	\$	-	\$	(10) \$	-	\$	-	\$	30	\$	68																							
Parent, subsidiaries,																																												
and affiliates		67		4		(7)		9		-		-		(6)	5		-		-		72																							
Preferred stocks		2		-		(1)		-		1		-		-	-		-		(2)		-																							
Common stocks - subsidiaries																																												
and affiliates		109		-		43		5		6		-		(11)	9		-		4		165																							
Common stocks - unaffiliated		314		7		12		17		4		-		(46)	-		-		-		308																							
Derivatives:																																												
Currency swaps		1		-		-		-		-		-		-	-		(1)		-		-																							
Separate account assets		710		7		-		112		-		(278)		-	-		-		-		551																							
Total financial assets	\$	1,260	\$	14	\$	41	\$	143	\$	12	\$	(278)	\$	(73) \$	14	\$	(1)	\$	32	\$	1,164																							
Financial liabilities Derivatives:																																												
Currency swaps	\$	8		-		-		-		-		-		-	-		(8)		-	\$																								

Level 3 transfers in are assets that are consistently carried at fair value but have had a level change. Common stocks unaffiliated assets were transferred from Level 2 to Level 3 due to a change in the observability of pricing inputs, at the beginning fair value for the reporting period.

### 5. Investments

The Company maintains a diversified investment portfolio. Investment policies limit concentration in any asset class, geographic region, industry group, economic characteristic, investment quality or individual investment.

#### a. Bonds

As of September 30, 2019, investments in structured and loan-backed securities that had unrealized losses, which were not recognized in earnings, had a fair value of \$7,583 million. Securities in an unrealized loss position for less than 12 months had a fair value of \$3,571 million and unrealized losses of \$39 million. Securities in an unrealized loss position for greater than 12 months had a fair value of \$4,012 million and unrealized losses of \$88 million. These securities were primarily categorized as industrial and miscellaneous or parent, subsidiaries and affiliates.

As of December 31, 2018, investments in structured and loan-backed securities that had unrealized losses, which were not recognized in earnings, had a fair value of \$10,528 million. Securities in an unrealized loss position for less than 12 months had a fair value of \$8,248 million and unrealized losses of \$148 million. Securities in an unrealized loss position for greater than 12 months had a fair value of \$2,280 million and unrealized losses of \$84 million. These securities were primarily categorized as industrial and miscellaneous or parent, subsidiaries and affiliates.

In the course of the Company's investment management activities, securities may be sold and reacquired within 30 days to enhance the Company's yield on its investment portfolio. The Company did not sell any securities with the NAIC Designation 3 or below for the nine months ended September 30, 2019 or 2018, that were reacquired within 30 days of the sale date.

#### Residential mortgage-backed exposure

Residential mortgage-backed securities (RMBS) are included in the U.S. government and agencies, special revenue and industrial and miscellaneous bond categories. The Alt-A category includes option adjustable-rate mortgages and the subprime category includes 'scratch and dent' or reperforming pools, high loan-to-value pools and pools where the borrowers have very impaired credit but the average loan-to-value is low, typically 70% or below. In identifying Alt-A and subprime exposure, management used a combination of qualitative and quantitative factors, including FICO scores and loan-to-value ratios.

As of September 30, 2019, RMBS had a total carrying value of \$1,188 million and a fair value of \$1,297 million, of which approximately 24%, based on carrying value, was classified as Alt-A. Alt-A and subprime RMBS had a total carrying value of \$481 million and a fair value of \$541 million. As of December 31, 2018, RMBS had a total carrying value of \$1,338 million and a fair value of \$1,451 million, of which approximately 21%, based on carrying value, was classified as Alt-A. Alt-A and subprime RMBS had a total carrying value of \$499 million and a fair value of \$583 million.

#### b. Common stocks – subsidiaries and affiliates

MMHLLC paid \$300 million in dividends to MassMutual for the period ended September 30, 2019 and paid \$250 million in dividends for the period ended September 30, 2018.

MassMutual contributed capital of \$282 million to MMHLLC for the period ended September 30, 2019 and \$371 million for the period ended September 30, 2018.

On May 24, 2019, an indirectly wholly owned subsidiary of MassMutual, MM Asset Management Holding LLC (MMAMH) executed the sale of its retail asset management affiliate, OppenheimerFunds, Inc. (OFI), to Invesco Ltd (Invesco), a global asset manager. Under the terms of the sale, MMAMH and OFI employee shareholders received 81.8 million of Invesco common shares and \$4.0 billion in perpetual, non-cumulative preference shares with a fixed cash dividend rate of 5.9%. MMAMH is a directly wholly owned subsidiary of MMHLLC. In turn, MMAMH received a 15.7% common equity interest in post transaction Invesco and MMAMH entered into a shareholder agreement pursuant to which MMAMH has customary minority shareholder rights, including the appointment of a director to Invesco's board of directors. MassMutual's investment in MMHLLC was increased from the impact of this sale through change in unrealized capital gains of \$3,344 million, with an approximate net increase to surplus of \$2,500 million.

#### c. Mortgage loans

Mortgage loans comprised commercial mortgage loans and residential mortgage loans. The Company's commercial mortgage loans primarily finance various types of real estate properties throughout the U.S., the United Kingdom and Canada. The Company holds commercial mortgage loans for which it is the primary lender or a participant or colender in a mortgage loan agreement and mezzanine loans that are subordinate to senior secured first liens. Residential mortgage loans are primarily seasoned pools of homogeneous residential mortgage loans substantially backed by Federal Housing Administration (FHA) and Veterans Administration (VA) guarantees.

The carrying value and fair value of the Company's mortgage loans were as follows:

		Septembe	r 30	), 2019			Decembe	r 31	, 2018	
	C	Carrying		Fair		(	Carrying		Fair	
		Value		Value			Value	Value		
				(In N	Ail	lioi	ns)			
Commercial mortgage loans:										
Primary lender	\$	24,344	\$	25,632		\$	23,094	\$	23,547	
Mezzanine loans		-		_			75		76	
Total commercial mortgage loans		24,344		25,632			23,169		23,623	
Residential mortgage loans:										
FHA insured and VA guaranteed		1,977		1,973			1,374		1,311	
Other residential loans		537		540			5		5	
Total residential mortgage loans		2,514		2,513			1,379		1,316	
Total mortgage loans	\$	26,858	\$	28,145		\$	24,548	\$	24,939	

As of September 30, 2019 and December 31, 2018, the loan-to-value ratios of 99% of the Company's commercial mortgage loans were less than 81%.

As of September 30, 2019 and December 31, 2018, the Company had no impaired mortgage loans with or without a valuation allowance or mortgage loans derecognized as a result of foreclosure, including mortgage loans subject to a participant or co-lender mortgage loan agreement with a unilateral mortgage loan foreclosure restriction or mortgage loan derecognized as a result of a foreclosure.

As of and for the nine months ended September 30, 2019 and 2018, the Company had no valuation allowance recorded for commercial mortgage loans.

#### d. Derivatives

The Company uses derivative financial instruments in the normal course of business to manage risks, primarily to reduce currency, interest rate and duration imbalances determined in asset/liability analyses. The Company also uses a combination of derivatives and fixed income investments to create synthetic investments. These synthetic investments are created when they are economically more attractive than the actual instrument or when similar instruments are unavailable. Synthetic investments are created either to hedge and reduce the Company's credit and foreign currency exposure or to create an investment in a particular asset. The Company held synthetic investments with a notional amount of \$18,039 million as of September 30, 2019 and \$15,582 million as of December 31, 2018. These notional amounts included replicated asset transaction values of \$16,039 million as of September 30, 2019 and \$13,582 million as of December 31, 2018, as defined under statutory accounting practices as the result of pairing of a long derivative contract with cash instruments.

The Company's principal derivative exposures to market risk are interest rate risk, which includes inflation and credit risk. Interest rate risk pertains to the change in fair value of the derivative instruments as a result of changes in market interest rates. The Company is exposed to credit-related losses in the event of nonperformance by counterparties to derivative financial instruments. The Company regularly monitors counterparty credit ratings, derivative positions, valuations and the value of collateral posted to ensure counterparties are credit-worthy and the concentration of exposure is minimized, and monitors its derivative credit exposure as part of its overall risk management program.

The Company enters derivative transactions through bilateral derivative agreements with counterparties, or through over the counter cleared derivatives with a counterparty and the use of a clearinghouse. To minimize credit risk for bilateral transactions, the Company and its counterparties generally enter into master netting agreements based on agreed upon requirements that outline the framework for how collateral is to be posted in the amount owed under each transaction, subject to certain minimums. For over the counter cleared derivative transactions between the Company and a counterparty, the parties enter into a series of master netting and other agreements that govern, among other things, clearing and collateral requirements. These transactions are cleared through a clearinghouse and each derivative counterparty is only exposed to the default risk of the clearinghouse. Certain interest rate swaps and credit default swaps are considered cleared transactions. These cleared transactions require initial and daily variation margin collateral postings. These agreements allow for contracts in a positive position, in which amounts are due to the Company, to be offset by contracts in a negative position. This right of offset, combined with collateral obtained from counterparties, reduces the Company's credit exposure.

Net collateral pledged by the counterparties was \$4,177 million as of September 30, 2019 and \$2,377 million as of December 31, 2018. In the event of default, the full market value exposure at risk in a net gain position, net of offsets and collateral, was \$119 million as of September 30, 2019 and \$152 million as of December 31, 2018. The statutory net amount at risk, defined as net collateral pledged and statement values excluding accrued interest, was \$764 million as of September 30, 2019 and \$701 million as of December 31, 2018.

The Company had the right to rehypothecate or repledge securities totaling \$2,124 million of the \$4,177 million as of September 30, 2019 and \$709 million of the \$2,377 million as of December 31, 2018 of net collateral pledged by counterparties. There were no securities rehypothecated to other counterparties as of September 30, 2019 or December 31, 2018.

The following summarizes the carrying values and notional amounts of the Company's derivative financial instruments:

	September 30, 2019											
	Ass	sets	Liabi	lities								
	Carrying	Notional	Carrying	Notional								
	Value	Amount	Value	Amount								
	(In Millions)											
Interest rate swaps	\$ 14,941	\$ 96,570	\$ 12,707	\$ 112,152								
Options	774	19,671	8	236								
Currency swaps	1,558	12,975	103	2,443								
Forward contracts	98	7,245	22	3,119								
Credit default swaps	22	1,185	-	35								
Financial futures	15	291	90	3,485								
Total	\$ 17,408	\$ 137,937	\$ 12,930	\$ 121,470								

	December 31, 2018											
		As	sets		Liabilities							
	Carrying			Votional	Ca	rrying	No	otional				
	Va	alue	A	Amount	t Value		A	mount				
				(In M	illions)	)						
Interest rate swaps	\$	6,879	\$	94,813	\$	5,022	\$	91,272				
Options		925		19,932		5		128				
Currency swaps		879		9,314		239		4,152				
Interest rate caps and floors		18		8,465		-		-				
Forward contracts		109		6,905		13		3,738				
Credit default swaps		18		1,135		2		105				
Financial futures		248		3,486		15		291				
Total	\$	9,076	\$	144,050	\$	5,296	\$	99,686				

The average fair value of outstanding derivative assets was \$12,267 million for the nine months ended September 30, 2019 and \$8,830 million for the nine months ended September 30, 2018. The average fair value of outstanding derivative liabilities was \$8,498 million for the nine months ended September 30, 2019 and \$5,926 million for the nine months ended September 30, 2018.

The following summarizes the notional amounts of the Company's credit default swaps by contractual maturity:

	September 201			December 31, 2018			
		(In Mil	lions)				
Due in one year or less	\$	10	\$	20			
Due after one year through five years		-		1,220			
Due after five years through ten years	1	,210					
Total	\$ 1	,220	\$	1,240			

The following summarizes the Company's net realized gains (losses) on closed contracts and change in net unrealized gains (losses) related to market fluctuations on open contracts by derivative type:

		Nine Months Ended September 30,												
		201	9			2018								
	Net R	ealized	Chang	ge In Net		Net F	Realized	Chang	e In Net					
	Gains (Losses)		Unreali	<b>Unrealized Gains</b>			(Losses)	Unrealiz	zed Gains					
	on C	on Closed		ses) on		on (	Closed	(Loss	ses) on					
	Contracts		Open C	ontracts		Co	ntracts	Open C	Contracts					
Interest rate swaps	\$	16	\$	377		\$	(91)	\$	(39)					
Currency swaps		24		817			23		228					
Options		(14)		(91)			(121)		12					
Credit default swaps		13		-			12		2					
Interest rate caps														
and floors		-		(6)			(3)		(2)					
Forward contracts		352		(21)			91		110					
Financial futures		874		(308)			(227)		(150)					
Total	\$	1,265	\$	768		\$	(316)	\$	161					

The following summarizes gross and net information of derivative assets and liabilities, along with collateral posted in connection with master netting agreements:

		September 30, 2019							December 31, 2018						
	Derivative			Derivative				Derivative			erivative				
		Assets	I	Liabilities		Net		Assets		ssets Lia		Liabilities			Net
						(In Mill	llions)								
Gross	\$	17,408	\$	12,930	\$	4,478		\$	9,076	\$	5,296	\$	3,780		
Due and accrued		704		2,285		(1,581)			872		1,997		(1,125)		
Gross amounts offset		(12,758)		(12,758)			_		(6,378)		(6,378)				
Net asset		5,354		2,457		2,897			3,570		915		2,655		
Collateral posted		(5,966)		(1,789)		(4,177)	_		(3,733)		(1,356)		(2,377)		
Net	\$	(612)	\$	668	\$	(1,280)	_	\$	(163)	\$	(441)	\$	278		

#### e. Net investment income

Net investment income, including interest maintenance reserve (IMR) amortization, comprised the following:

	Nine Months Ended					
	September 30,					
		2019		2018		
	(In Millions)					
Bonds	\$	3,463	\$	3,174		
Preferred stocks		19		29		
Common stocks - subsidiaries and affiliates		300		258		
Common stocks - unaffiliated		29		33		
Mortgage loans		826		774		
Policy loans		696		641		
Real estate		96		81		
Partnerships and LLCs		348		709		
Derivatives		270		255		
Cash, cash equivalents and short-term investments		68		59		
Other		41		5		
Subtotal investment income		6,156		6,018		
Amortization of the IMR		16		66		
Investment expenses		(589)		(545)		
Net investment income	\$	5,583	\$	5,539		

### f. Net realized capital (losses) gains

Net realized capital gains (losses), which include other-than-temporary impairments (OTTI) and are net of deferral to the IMR, comprised the following:

The IMR liability balance was \$ 443 million as of September 30, 2019 and less than \$1 million as of December 31, 2018 and was included in other liabilities on the Condensed Consolidated Statutory Statements of Financial Position.

	Nine Months Ended					
	September 30,					
	20	019	2	2018		
		(In Mi	illion	s)		
Bonds	\$	4	\$	(110)		
Common stocks - subsidiaries and affiliates		1	(	(1,259)		
Common stocks - unaffiliated		24		73		
Mortgage loans		1		(3)		
Real estate		33		168		
Partnerships and LLCs		(42)		(42)		
Derivatives	1	,265		(316)		
Other		(18)		(25)		
Net realized capital gains (losses) before federal						
and state taxes and deferral to the IMR	1	,268	(	(1,514)		
Net federal and state tax (expense) benefit		(112)		3		
Net realized capital gains (losses) before deferral						
to the IMR	1	,156	(	(1,511)		
Net after tax (gains) losses deferred to the IMR	(1	,029)		223		
Net realized capital gains (losses)	\$	127	\$ (	(1,288)		

OTTI, included in the realized capital losses, consisted of the following:

N	Nine Months Ended						
	September 30,						
	2018						
	(In Millions)						
¢	(04)	¢	(103)				
Ф	( <del>34)</del> -	Ф	(1,270)				
	(8)		(12)				
	(47)		(58)				
\$	(149)	\$	(1,443)				
		Septen 2019 (In M: \$ (94) - (8) (47)	September 2019 (In Million \$ (94) \$ - (8) (47)				

The Company recognized OTTI of \$6 million for the nine months ended September 30, 2019 and \$1 million for the nine months ended September 30, 2018 on structured and loan-backed securities, which are included in bonds, primarily due to the present value of expected cash flows being less than the amortized cost.

#### 6. Federal income taxes

No significant changes.

#### 7. Other than invested assets

No significant changes.

### 8. Policyholders' liabilities

#### a. Liabilities for deposit-type contracts

On March 8, 2019, MassMutual issued a \$650 million funding agreement, which supports a series of medium-term notes with 3.4% fixed rate coupons and 7-year maturities.

On March 13, 2019, MassMutual issued a \$200 million funding agreement, which supports a series of medium-term notes with 2.7% fixed rate coupons and 2-year maturities.

On June 26, 2019, MassMutual issued a \$500 million funding agreement, which supports a series of medium-term notes with 2.25% fixed rate coupons and 3-year maturities.

On July 1, 2019, MassMutual issued a \$150 million funding agreement, which supports a series of medium-term notes with 2.87% fixed rate coupons and 10-year maturities.

### b. Additional liability for annuity contracts

Certain variable annuity contracts include additional death or other insurance benefit features, such as guaranteed minimum death benefits (GMDB), guaranteed minimum income benefits (GMIB), guaranteed minimum accumulation benefits (GMAB) and guaranteed minimum withdrawal benefits (GMWB). In general, living benefit guarantees require the contract holder or policyholder to adhere to a company approved asset allocation strategy. Election of these benefit guarantees is generally only available at contract issue.

The following shows the changes in the liabilities for GMDB, GMIB, GMAB and GMWB (in millions):

Liability as of January 1, 2018	\$ 515
Incurred guarantee benefits	252
Paid guarantee benefits	(7)
Liability as of December 31, 2018	760
Incurred guarantee benefits	133
Paid guarantee benefits	 (5)
Liability as of September 30, 2019	\$ 888

The Company held reserves in accordance with the stochastic and standard scenarios as of September 30, 2019 and December 31, 2018. As of September 30, 2019 and December 31, 2018, the Company held additional reserves above those indicated based on the stochastic scenarios in order to maintain a prudent level of reserve adequacy.

The following summarizes the account values, net amount at risk and weighted average attained age for variable annuity contracts with GMDB, GMIB, GMAB and GMWB classified as policyholders' reserves and separate account liabilities. The net amount at risk is defined as the minimum guarantee less the account value calculated on a policyby-policy basis, but not less than zero.

		Se	2019		December 31, 2018						
				Net	Weighted				Net	Weighted	
	A	Account	Aı	mount	Average	A	Account	A	mount	Average	
		Value	at	Risk	Attained Age		Value		t Risk	Attained Age	
					(\$ In ?	Million	s)				
GMDB	\$	19,603	\$	69	65	\$	18,919	\$	175	64	
<b>GMIB Basic</b>		707		47	69		700		97	69	
<b>GMIB Plus</b>		2,831		595	68		2,687		813	67	
GMAB		2,530		4	60		2,573		74	60	
GMWB		154		14	71		160		23	70	

As of September 30, 2019, the GMDB account value above consists of \$4,132 million within the general account and \$15,471 million within separate accounts that includes \$4,088 million of modified coinsurance assumed. As of December 31, 2018, the GMDB account value above consists of \$4,278 million within the general account and \$14,642 million within separate accounts that includes \$3,838 million of modified coinsurance assumed.

#### 9. Reinsurance

No significant changes.

#### 10. Withdrawal characteristics

No significant changes.

#### 11. Debt

No significant changes.

### 12. Employee benefit plans

The Company sponsors multiple employee benefit plans providing retirement, life, health and other benefits to employees, certain employees of unconsolidated subsidiaries, agents, general agents and retirees who meet plan eligibility requirements.

### Net periodic cost

The net periodic cost represents the annual accounting income or expense recognized by the Company and is included in general insurance expenses in the Condensed Consolidated Statutory Statements of Operations. The net periodic cost recognized is as follows:

	Nine Months Ended September 30,									
		2019 2018				2019		2018		
		Pen	sion		(	Other Postretirement				
		Benefits				Benefits				
Service cost	\$	83	\$	85	\$	9	\$	10		
Interest cost		88		81		10		9		
Expected return on plan assets		(120)		(129)		-		-		
Amortization of unrecognized net actuarial and other losses		42		41		(1)		2		
Amortization of unrecognized prior service cost		_		2		(4)		(4)		
Total net periodic cost	\$	93	\$	80	\$	14	\$	17		

### 13. Employee compensation plans

No significant changes.

### 14. Surplus notes

No significant changes.

### 15. Presentation of the Condensed Consolidated Statutory Statements of Cash Flows

The following table presents those transactions that have affected the Company's recognized assets or liabilities but have not resulted in cash receipts or payments during the nine months ended September 30, 2019 and 2018. Accordingly, the Company has excluded these non-cash activities from the Condensed Consolidated Statutory Statements of Cash Flows for the nine months ended September 30, 2019 and 2018.

	Nine Months Ended						
	September 30,						
	2019			2018			
		(In M	illions)	is)			
Bonds received as consideration for group annuity contracts	\$	642	\$	-			
Premium income recognized for group annuity contracts		599		-			
Bond conversions and refinancing		590		425			
Change in market value of COLI		128		36			
Bank loan rollovers		131		68			
Transfer of mortgage loans to partnerships and LLCs		95		81			
Stock conversion		64		63			
Net investment income payment-in-kind bonds		6		8			
Dividend reinvestment		3		12			
Transfer of bonds to other invested assets		-		200			
Partnerships and LLCs contributed to Insurance Road		-		188			
Premium liabilities to bonds		-		117			
Bonds and common stock contributed to EM Opportunites LLC		-		74			
Transfer of partnerships and LLCs to real estate		-		58			
Dividend declared from Insurance Road LLC		-		40			

#### 16. Business risks, commitments and contingencies

#### a. Risks and uncertainties

The Company operates in a business environment subject to various risks and uncertainties. The principal risks include insurance and underwriting risks, investment and interest rate risks, currency exchange risk and credit risk. The combined impact of these risks could have a material, adverse effect on the Company's financial statements or result in operating losses in future periods. The Company employs the use of reinsurance, portfolio diversification, asset/liability management processes and other risk management techniques to mitigate the impact of these risks. This condensed risks and uncertainties disclosure should be read in conjunction with the consolidated statutory disclosure in the Company's 2018 audited yearend financial statements.

#### Insurance and underwriting risks

The Company prices its products based on estimated benefit payments reflecting assumptions with respect to mortality, morbidity, longevity, persistency, interest rates and other factors. If actual policy experience emerges that is significantly and adversely different from assumptions used in product pricing, the effect could be material to the profitability of the Company. For participating whole life products, the Company's dividends to policyholders primarily reflect the difference between actual investment, mortality, expense and persistency experience and the experience embedded in the whole life premiums and guaranteed elements. The Company also reinsures certain life insurance and other long term care insurance policies to mitigate the impact of its underwriting risk.

#### Investment and interest rate risks

The fair value, cash flows and earnings of investments can be influenced by a variety of factors including changes in interest rates, credit spreads, equity markets, portfolio asset allocation and general economic conditions. The Company employs a rigorous asset/liability management process to help mitigate the economic impacts of various investment risks, in particular, interest rate risk. By effectively matching the market sensitivity of assets with the liabilities they support, the impact of interest rate changes is addressed, on an economic basis, as the change in the value of the asset is offset by a corresponding change in the value of the supported liability. The Company uses derivatives, such as interest rate swaps and swaptions, as well as synthetic assets to reduce interest rate and duration imbalances determined in asset/liability analyses.

The levels of U.S. interest rates are influenced by U.S. monetary policies and by the relative attractiveness of U.S. markets to investors versus other global markets. As interest rates increase, certain debt securities may experience amortization or prepayment speeds that are slower than those assumed at purchase, impacting the expected maturity of these securities and the ability to reinvest the proceeds at the higher yields. Rising interest rates may also result in a decrease in the fair value of the investment portfolio. As interest rates decline, certain debt securities may experience accelerated amortization and prepayment speeds than what was assumed at purchase. During such periods, the Company is at risk of lower net investment income as it may not be able to reinvest the proceeds at comparable yields. Declining interest rates may also increase the fair value of the investment portfolio.

Interest rates also have an impact on the Company's products with guaranteed minimum payouts and on interest credited to account holders. As interest rates decrease, investment spreads may contract as crediting rates approach minimum guarantees, resulting in an increased liability.

In periods of increasing interest rates, policy loans, surrenders and withdrawals may increase as policyholders seek investments with higher perceived returns. This could result in cash outflows requiring the Company to sell invested assets at a time when the prices of those assets are adversely affected by the increase in market interest rates, which could cause the Company to realize investment losses.

#### Currency exchange risk

The Company has currency risk due to its non-U.S. dollar denominated investments and medium-term notes along with its indirect international operations. The Company mitigates a portion of its currency risk through the use of cross-currency swaps and forward contracts. Cross-currency swaps are used to minimize currency risk for certain non-U.S. dollar assets and liabilities through a pre-specified exchange of interest and principal. Forward contracts are used to hedge movements in exchange rates.

#### Credit and other market risks

The Company manages its investments to limit credit and other market risks by diversifying its portfolio among various security types and industry sectors as well as purchasing credit default swaps to transfer some of the risk.

Stressed conditions, volatility and disruptions in global capital markets or in particular markets or financial asset classes can have an adverse effect on the Company, in part because the Company has a large investment portfolio and assets supporting the Company's insurance liabilities are sensitive to changing market factors. Global market factors, including interest rates, credit spread, equity prices, real estate markets, foreign currency exchange rates, consumer spending, business investment, government spending, the volatility and strength of the capital markets, deflation and inflation, all affect the business and economic environment and, ultimately, the profitability of the Company's business. Disruptions in one market or asset class can also spread to other markets or asset classes. Upheavals in the financial markets can also affect the Company's business through their effects on general levels of economic activity, employment and customer behavior.

Asset-based fees calculated as a percentage of the separate account assets are a source of revenue to the Company. Gains and losses in the investment markets may result in corresponding increases and decreases in the Company's separate account assets and related revenue.

#### Political Uncertainties

Political events, domestically or internationally, may directly or indirectly trigger or exacerbate the risk factors described above. Whether those underlying risk factors are driven by politics or not, the Company's dynamic approach to managing risks enables management to utilize the mitigating actions described above to attempt to reduce the potential impact of each underlying risk factor on the Company.

#### b. Litigation and regulatory matters

In the normal course of business, the Company is involved in disputes, litigation and governmental or regulatory inquiries, administrative proceedings, examinations and investigations, both pending and threatened. These matters, if resolved adversely against the Company or settled, may result in monetary damages, fines and penalties or require changes in the Company's business practices. The resolution or settlement of these matters is inherently difficult to predict. Based upon the Company's assessment of these pending matters, the Company does not believe that the amount of any judgment, settlement or other action arising from any pending matter is likely to have a material adverse effect on the consolidated statement of financial position. However, an adverse outcome in certain matters could have a material adverse effect on the consolidated results of operations for the period in which such matter is resolved, or an accrual is determined to be required, on the consolidated financial statement financial position, or on our reputation.

The Company evaluates the need for accruals of loss contingencies for each matter. When a liability for a matter is probable and can be estimated, the Company accrues an estimate of the loss and any related insurance recoveries, if any. An accrual is subject to subsequent adjustment as a result of additional information and other developments. The resolution of matters are inherently difficult to predict, especially in the early stages of matter. Even if a loss is probable, due to many complex factors, such as speed of discovery and the timing of court decisions or rulings, a loss or range of loss may not be reasonably estimated until the later stages of the matter. For matters where a loss is material and it is either probable or reasonably possible then it is disclosed. For matters where a loss may be reasonably possible, but not probable, or is probable but not reasonably estimated, no accrual is established, but the matter, if material, is disclosed.

#### c. Commitments

In March 2019, MassMutual entered into a Contingent Capital Facility Agreement (the Facility) with an unaffiliated entity (the Trust). Under the Facility, subject to regulatory approval in certain circumstances, MassMutual has the right, and upon the occurrence of certain events has an obligation, to issue up to \$800 million of surplus notes to the Trust in exchange for all or a pro rata portion of certain principal and interest strips of U.S. Treasury Securities held by the Trust. MassMutual is required to pay a facility fee of approximately 2.00% per year to the Trust on the undrawn portion of the Facility, totaling approximately \$16 million per year if the Facility remains undrawn, and certain additional administrative fees and expenses.

### 17. Related party transactions

No significant changes.

### 18. Subsequent events

Management of the Company has evaluated subsequent events through November 12, 2019, the date the financial statements were available to be issued to state regulators and subsequently on the Company's website.

On October 11, 2019 MassMutual exchanged \$57 million of its 5.625% surplus notes due 2033, \$180 million of its 8.875% surplus notes due 2039, \$137 million of its 5.375% surplus notes due 2041 and \$242 million of its 4.5% surplus notes due 2065 for \$838 million of surplus notes due 2070 and \$39 million cash. Interest on the 2070 surplus notes is payable semi-annually at a fixed rate of 3.729%.

On October 17, 2019, MassMutual issued a £350 million funding agreement with a 1.375% fixed rate and a 7-year maturity.

On October 25, 2019, MassMutual issued a \$178 million funding agreement with a 2.479% fixed rate and a 10-year maturity.

No other events have occurred subsequent to the date of the Statements of Financial Position and before the date of evaluation that would require disclosure.

### **Glossary of Terms**

<u>Term</u> <u>Description</u>

C.M. Life C.M. Life Insurance Company

DTC Direct to Consumer

FHA Federal Housing Administration
GIC Guaranteed interest contracts

GMAB Guaranteed minimum accumulation benefits

GMDB Guaranteed minimum death benefits
GMIB Guaranteed minimum income benefits
GMWB Guaranteed minimum withdrawal benefits

IMR Interest maintenance reserve

Invesco Ltd

IS Institutional Solutions

MassMutual Life Insurance Company
MMAMH MassMutual Asset Management Holding LLC

MMFA MassMutual Financial Advisors
MMHLLC MassMutual Holding LLC
MMI MassMutual International LLC

NAIC National Association of Insurance Commissioners

NAV Net asset value

NCI Noncontrolling interests
OFI Oppenheimer Funds
OIS Overnight Index Swap

OTTI Other-than-temporary impairment(s)

PBR Principles-based reserving

RMBS Residential mortgage-backed securities SCA Subsidiary and controlled affiliate

SSAP Statements of Statutory Accounting Principles

the Company Massachusetts Mutual Life Insurance Company, a mutual life insurance

company domiciled in the Commonwealth of Massachusetts, and its domestic life insurance subsidiaries domiciled in the State of Connecticut

the Division Commonwealth of Massachusetts Division of Insurance

the Facility Contingent Capital Facility Agreement

the Trust Harborwalk Funding Trust U.S United States of America

U.S. GAAP

U.S. generally accepted accounting principles

VA Veterans Administration WS Workplace Solutions